



### **AMX Australia – Account Manager (NSW / ACT)**

AMX Australia, is an Australian owned & managed, service-based distribution company. Headquartered in Southport, Queensland with a sales offices in Melbourne and Auckland, AMX Australia imports, markets, services and supports products and solutions from AMX Corporation [www.amx.com](http://www.amx.com) in Australia and New Zealand.

We are currently looking to appoint an Account Manager based in Sydney to service our NSW and ACT dealer network. The Account Manager will assist the existing sales team to better service AMX dealers in these two regions and ensure the continual growth of the AMX brand.

Our ideal candidate will have:

- A Proven sales track record
- Knowledge of audiovisual and lighting control systems
- Strong technical skills and the ability to design complex audiovisual systems
- Excellence in managing customer relationships – at all tiers in the business
- Outstanding communications skills both verbal and written
- Results focused and performance driven
- Be enthusiastic and persuasive with the ability to accomplish goals and achieve objectives
- The ability to work as part of a team and independently

Please forward a covering letter and your current resume for this position to:

Philip Langley  
AMX Australia/New Zealand National Sales Manager.

Email address: [philip.langley@amxaustralia.com.au](mailto:philip.langley@amxaustralia.com.au)

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